

ATTACHMENT #5

7030 Trans-Canada Highway Duncan, BC V9L 6A1 Canada www.northcowichan.ca T 250.746.3100 F 250.746.3133

GRANT APPLICATION

(PLEASE PRINT)

Name of Organization	Chemainus Business Improvement Association			
Address of Organization	PO Box 83, Chemainus, BC, V0R 1K0			
Full Mailing Address	PO Box 83, Chemainus, BC, V0R 1K0			
Telephone Number & Email	250-216-4239, info@chemainusbia.com			
Contact Person/Title	Krystal Adams, Executive Director			
Primary purpose of organization:	Marketing and Beautification			
Category under which greatest port ☐ Social Service ☐ Sports ☐ Culture	ion of services fall: al ☐ Economic Development ☑ Other			
Services available to all members of If <i>no</i> , please list criteria for receiving y				
Total Number of people that used y	your service last year: 3000-9000 residents and visitors			
Approximate number of your clients that reside in North Cowichan: (Please note that North Cowichan includes the communities of Chemainus, Crofton, Maple Bay, and the Duncan area north of the Cowichan River, and outside the one square mile Duncan core.) Amount of grant requested: (e.g. special projects, operations, maintenance, etc.) We would like to use the existing summer baskets which are hung until November 1st and renew them with winter cuttings, bulbs, and ribbons to enhance the decoration of the town. We would also like to tie the ribbons into First Nations colours to enhance the look and feel. These will be used as a beautification initiative for the area to attract visitors and ensure our shops prosper. We have very little winter attraction to our town, and this greenery makes the town feel full and alive.				
In order to be considered for a Municipal grant, please ensure that you enclose the following: the most recent financial statement, and the proposed operating budget. Other Information: Have you obtained a previous grant from the Municipality? Yes No Or have you applied to another local government for funding? Yes No If yes, please list:				
Applicant's signature:	FIPPA s. 22(1) Date: 2023-10-17			
I <mark>n order to be eligible for co</mark>	nsideration for a 2024 grant-in-aid, this application and all requested			

supporting materials must be received no later than October 15th, 2023.

Please submit in person at 7030 Trans Canada Hwy or email to finance@northcowichan.ca

Print Form



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Category under which greatest port ☐ Social Service ☐ Sports ☐ Cultur Services available to all members of If no, please list criteria for receiving y	al ☐ Economic Development ☑ Other ☐ Tourism f community: ☑ Yes ☐ No
Total Number of people that used y	your service last year: 3000-9000 residents and visitors
Approximate number of your clien	
(Please note that North Cowichan includes the Cowichan River, and outside the one sq	the communities of Chemainus, Crofton, Maple Bay, and the Duncan area north of
Amount of grant requested: 750 Describe how the grant will be used	00 l: (e.g. special projects, operations, maintenance, etc.)
reflect the seasons/town and to be holders/install new ones where apprequire a fabric banner as oppose others to see if we can include me change in costs simply reflects the	community flags/banners through the town, we would like the art to e able to make these last longer, while also replacing the banner oplicable. This is a huge undertaking and there are many banners that ed to vinyl. We would also love to work with the school, artists or one emphasis on an artistic reflection that is exciting to tourism. The e number of banners for this program as the need is much greater is and costs have gone staggeringly high.
most recent financial statement, and the	a previous grant from the Municipality? ✓ Yes ☐ No
Applicant's signature:	FIPPA s. 22(1) Date: 2023-10-17
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Note: Personal information is collected by the Municipality of North Cowichan under the authority of section 26(c) of the Freedom of Information and Protection of Privacy Act for the purpose of processing and administering grant-in-aid applications. Should you have any questions about the collection of this personal information, please contact the Deputy Director of Corporate Services, (250) 746-3100; 7030 Trans-Canada Highway, Duncan, BC V9L 6A1.



2023 OPERATIONS + MARKETING BUDGET

Income/Expense	GL#	Item	Details	Anticipated Total
INCOME		Main Source		
	4060	BIA Members Taxation Income	Members Levy	\$ 134,055.11
	4050	Interest Income	Generated estimated interest over the year	\$ 600.00
		Grant(s)/Sponsorship/Event		
			Heritage Canada Grant for Canada Day	\$ 2,700.00
	4010	O (Heritage Canada, Local Business Grants, Muni Grants, Student Staffing Grants)	Coast Capital + Island Savings	\$ 1,500.00
	4010		Additiona Grant Requests	\$ 3,500.00
			Student Staffing Grant	\$ 6,800.00
	4010	Beautification Grant	Baskets + Basket maintenance (Muni. North Cowichan)	\$ 25,000.00
	4070	Events Revenue	Generation of event income	\$ 1,000.00
	4040	Event Sponsorships/Donations/Grants	Canada Day & other	\$ 1,000.00
		Income Co Op Generated (from members)		
		Website Advertising	Navigation Display advertising	\$ 100.00
		Billboard Advertising	Split one bill board advertisement area	\$ 5,000.00
	4030	Walking Maps	Chemainus walking maps	\$ 870.00
		Directional Business Posts	Co op and sponsored directional	\$ 3,500.00
		Event Visibility Signs/Brochures, etc.	As required	\$ 650.00
		Social Media	Promoted Posts	\$ 100.00
		Misc co op costs	As items arise such as for shop your town	\$ 250.00
			Income Total	\$ 186,625.11

EXPENSE - ADMIN	Administration			
ТВС	Society Registartion	As required, plus director update	\$	150.00
501	Insurance Liability, D&O	Liability D&O Directors and general liability	\$	1,800.00
501:	Special Events Insurance	Liability to 5M + Names insured x 3	\$	2,200.00
502.	Office Supplies, Phone, Ink, and Organizational essentials	Office supplies, stationary, business essentials, etc.	\$	1,700.00
502	Meeting Expenses and Annual AGM	Expenses	\$	650.00
5010	Bank Service Charges	Expenses	\$	100.00
502	Postage	For Communication/Brochures/Invoices/Cheques	\$	200.00
507	Office Design Programs	Design program Illustrator/Photoshop/Suite etc.	\$	1,000.00
TBC	Stakeholder Stickers + Program Stickers	Window Cling Stickers + QR	\$	500.00
502	Accounting Professional Fees	MNP Accounting Notice to Reader	\$	3,000.00
302	Accounting Froiessional Fees	Bookkeeping	\$	2,600.00
	Personnel			
507	Personnel x 2 Executive Director + Coordinator	Contract FT for ED, and Student Coordinator PT	\$	57,125.00
507:	Discretionary Expense Budget	Items needed for job	\$	500.00
502:	Administration/Event (occasional, if required)	Occasional help as needed	\$	3,000.00
	Beautification			
503	Summer Basket Materials	Baskets from Superiour	\$	20,000.00
500	Watering and Maintenance	Maintenance from Cryan	\$	5,500.00
503.		Extra Fertilizing	\$	2,000.00
503	Christmas Basket Materials	Costs taken from fiscal ending numbers	\$	3,500.00
	Website, Domain Hosting & Email			
	Website Hosting, URL's, Email & Domain Costs	Domains at Cost + WIX	\$	2,000.00
508	Web Coding Support	Over and above capabilities	\$	200.00
	Email Program	Upgrades/coding support if required	\$	50.00
	Online Promotion/Engagement/Social Assets (Photo/Video)			
	Social Media	Brand Campaign Tourism	\$	1,000.00
	Google Ad Words	Brand Campaign Tourism	\$	500.00
5152	Digital / Marketing General Ads in market 3rd party website	Brand Campaign Tourism + CBIA Campaign	\$	3,000.00
	Digital Assets (Photography and Video)	Brand Campaign Tourism + CBIA Campaign	\$	2,800.00

EXPENSE - TOURISM	XPENSE - TOURISM Chemainus Visitor Brochure & Posters				
/TRANSIENT MARKETING	5100	Chemainus Walking Maps (VISIT CHEMAINUS)	Co op related	\$	2,800.00
	5123	Visitor Centre Racking and Poster (VISIT CHEMAINUS)	Display poster and one racking area	\$	700.00
		Tourist Visitors Guides/Magazines Print Advertising			
		Tourism Vancouver Island Guide Display Ad	Tourism Advertising	\$	1,800.00
		Take 5: Duncan, Ladysmith, Chemianus	Cover position	\$	2,800.00
		Black Press: Official Chemainus VG Display Ad	Produced by black press	\$	1,000.00
	5119	Black Press: Duncan Guide VG Display Ad	Produced by black press	\$	1,200.00
		Black Press: Ladysmith VG Display Ad	Produced by black press	\$	950.00
		Ultimate Guide Display Ad	Local advertising, design required	\$	1,250.00
		Tourism Vancouver Island Online Ad	Online banner	\$	680.00
		Misc. Guide Enhancements/New Guide Contingency	As required	\$	2,800.00
		Public Relations/Media Tours			
	5154	FAM, Media tours, PR visits, etc.	Expenses as required	\$	500.00
		Outdoor Advertising			
		Outdoor Advertising Billboards CBIA Area	Front face/co op	\$	4,500.00
					-
		Billboards Co op Prints	Logo Application for Multi board + Single logo board	\$	1,500.00
	5156	Podium + Wall Maps + Window Display + Map	Reprints as required	\$	700.00
	3136	Banner at Henry	Updates to two large posters and a map	\$	300.00
		Street Banners TCH Highway	Production and Install along HWY	\$	1,800.00
		Street Banners + Posts Town wide	Production and install Downtown + Old Town	\$	2,000.00
		Directional Business Wayfinding	Location based and co op related posts + blades	\$	3,000.00
EXPENSE -LOCAL/		Donations and Grant in aids (CBIA)			
RESIDENTIAL MARKETING		Chemainus Art Council Event Grant CVCAS	Overall grant	\$	2,200.00
	5043	Chemainus Theatre Grant	General Support	\$	500.00
		Chemainus Murals Grant	General promotion support for unknown events	\$	500.00
		Campaigns + Strategic Outreach			
		Spring Camapign (Neighbourhood Good, etc)		\$	2,200.00
		Fall Campaign (Found in Chemainus)		\$	2,800.00
	5041	Coastal Cowichan		\$	2,500.00
		Chemainus Card		\$	3,000.00
		Misc Campaigns/Strategic Outreach		\$	2,000.00
					-,
		Events			2 500 00
	5155	Moonlight Madness CBIA		\$	3,500.00
	3133	Fun Run/Fall Fest/Halloween Community Family Day		\$	2,000.00
	5212	Canada Day Event Community		\$	3,800.00
			<u>†</u>		3,000.00
	5046	Craft Beer and Food Festival		\$	
	5155	Local Shared Events Car Show, local participation, etc.		\$	1,200.00
		Misc Event Opportunity		\$	1,800.00
		Regional General Advertising (Outside of Campaigns)			
		Valley Voice Chemainus Feature	Regional Magazine Campaign	\$	3,000.00
		Island Traveller	Feature quarterly	\$	2,000.00
		Boulevard	Features	\$	3,500.00
		Chemainus Theatre	Ticket Sponsor + Giveaway	\$	800.00
		Arts Guide	Regional advertising	\$	600.00
			Expense Total	\$ 186	,605.00

Chemainus B.C. Business Improvement Association Compiled Financial Information

August 31, 2022



To the Board of Directors of Chemainus B.C. Business Improvement Association:

On the basis of information provided by management, we have compiled the statement of financial position as at August 31, 2022, and the statements of operations, changes in net assets, remeasurement gains and losses for the year then ended, and Note 1, which describes the basis of accounting applied in the preparation of the compiled financial information ("financial information").

Management is responsible for the accompanying financial information, including the accuracy and completeness of the underlying information used to compile it and the selection of the basis of accounting.

We performed this engagement in accordance with Canadian Standard on Related Services (CSRS) 4200, *Compilation Engagements*, which requires us to comply with relevant ethical requirements. Our responsibility is to assist management in the preparation of the financial information.

We did not perform an audit engagement or a review engagement, nor were we required to perform procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an audit opinion or a review conclusion, or provide any form of assurance on the financial information.

Readers are cautioned that the financial information may not be appropriate for their purposes.

Nanaimo, British Columbia

June 14, 2023

MWP LLP
Chartered Professional Accountants

MNP LLP

Suite 400 - 345 Wallace Street, Nanaimo BC, V9R 5B6

T: 250.753 8251 F: 250.754.3999



Chemainus B.C. Business Improvement Association Statement of Financial Position As at August 31, 2022

	2022	2021
Assets		
Current		
Cash	169,282	199,220
Accounts receivable	79,423	9,928
	248,705	209,148
Capital assets	496	1,102
	249,201	210,250
Liabilities		
Current		
Accounts payable and accruals	25,577	17,985
Deferred revenue	44,685	37,853
	70,262	55,838
Net Assets		
Unrestricted	178,939	154,412
	249,201	210,250

Chemainus B.C. Business Improvement Association Statement of Operations and Changes in Net Assets For the year ended August 31, 2022

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	2022	2021
D		
Revenue	407.000	444 547
Taxation income	127,223	114,547
Special events	90,415	- -
Grants	58,853 988	25,589
Co-op Generated		1,952
Interest	216	81
	277,695	142,169
Expenses		
Amortization	606	418
Bad debts	305	_
Beautification	21,852	22,456
Bookkeeping and accounting fees	7,211	5,653
Campaign initiatives, collateral, and advertising	24,212	26,340
Contributions/grant in aid	5,500	2,711
Operating costs - office, administrative, and personnel	82,153	67,013
Outdoor advertising	1,084	12,185
Regional advertising	14,883	15,385
Special events	94,478	_
Website, online, and social marketing	884	2,131
	253,168	154,292
Excess (deficiency) of revenue over expenses	24,527	(12,123)
Net assets, beginning of year	154,412	166,535
Net assets, end of year	178,939	154,412

Chemainus B.C. Business Improvement Association Notes to the Compiled Financial Information

For the year ended August 31, 2022

1. Basis of accounting

The basis of accounting applied in the preparation of the financial information of Chemainus B.C. Business Improvement Association as at August 31, 2022 is on the historical cost basis, reflecting cash transactions with the addition of:

- Accounts receivable less an allowance for doubtful accounts
- Property and equipment amortized over their useful life
- Accounts payable and accrued liabilities
- Unearned revenue
- Grants and assistance recognized as revenue in the period it relates

2. Incorporation

The Association was incorporated under the Society Act on January 14, 2009. The purpose of the Association is to conduct a business promotion scheme for downtown Chemainus through advertisement and promotion, beautification, special events and administration.

3. Deferred contributions

Deferred revenue comprises the portion of the municipal tax grant received which will cover expenses incurred subsequent to year end.

4. Funding

The Association has been approved for taxation funding for three years, which will cease on May 1, 2024.